

Recruitment Market Update



As I write this Market Update, we are nearing the end of our second full week at Level 2 of the Covid-19 Alert System. Navigating the changes in the business landscape has been an interesting and challenging time for organisations throughout the country, and no doubt there is still more challenge to come. A hairpin curve in our business journey, if ever we've seen one!

As you can imagine, we saw an immediate change in the recruitment landscape upon the announcement of the country heading into Alert Level 4 at the end of March. Many of our clients understandably put recruitment on hold while managing their way through the lockdown.

Talking to business owners and managers during this week, there have been mixed views about how the coming months might pan out. For some

industries, the effects have been slight although, even for those organisations, there is some concern about longer term business prospects. For others, there are opportunities, even at times like these, and it is great to hear some positivity out there.

We are now starting to see more recruitment activity as business focus on recovery and on rebuilding. Our temporary recruitment service has seen increased activity, where clients are picking up where they left off in late March. For some of our clients, although they may not feel confident appointing a permanent role at present, a qualified and experienced temporary employee is the perfect answer to resourcing their business while working to establish the way forward in regard to their business structure and requirements for rebuilding.

As you can imagine, with news of restructures throughout businesses small and large, there is an abundance of candidates seeking work right now. The roles we are currently advertising for our clients are each attracting hundreds of applicants.

This can be a blessing and a curse for businesses that are currently choosing to recruit direct to market. Effectively managing an enormous (and potentially overwhelming) advertising response, while also continuing to focus on core business is a challenge. Our top tips are to ensure you protect your business' brand by responding to every applicant. Do give all candidates due consideration, conduct a thorough screening and interview process and undertake robust references.

If you are recruiting right now, and struggling to keep up, please do contact us about how we can support your process, to help you achieve a great recruitment outcome, without compromising your ability to focus your time and effort on your 'business as usual' and your recovery & rebuilding strategies.

We look forward to keeping in touch over the coming months and to working with you to ensure you have the right people on board, at the right time, whatever your requirements may be.



Our Temp Service

With a dedicated Recruitment Consultant managing our temporary service, you can be assured that we can respond to your needs promptly and with the best available candidates in the market.

A temporary employee is ideal for these uncertain times, when you may need to consider your overall business structure or manage a fluctuating workload.

[Read more](#)



20 Years in Recruitment

During April, I celebrated 20 years in the recruitment industry.

I am thrilled and delighted to be here. It's been quite the roller coaster over the years, and the surprises do keep coming!

You can read more about my journey here...

[Read more](#)

Top Talent

Here's a small selection of our current top candidates...

Client Service Team Leader

*Permanent, Temp or Contract
Available for immediate start*

We placed this amazing candidate four years ago with a company that supplies to the events industry. Unfortunately, due to Covid-9, her role has been made redundant. With

HR Management / Operations

*Permanent, Temp or Contract
Available for immediate start*

Passionate about people and developing talent. Experienced across several industries, with five years' experience in HR and 10+ years high-level involvement in business.

experience managing workflow and logistics and co-ordinating external suppliers, together with an outstanding customer service background and great tenure in all roles, this candidate will add value, energy & passion to any customer-centric position.

Desired salary \$60,000

Proven skills in streamlining the workforce across multiple sites, compliance, on-boarding processes, and leading HR advisory and business support. Also skilled in finance management, business planning, and forecasting.

Desired salary \$75,000 approx

Assistant Accountant

Permanent

Available at 4 weeks notice

A highly skilled accounting professional with over 10 years of accounting experience within multiple industries.

Knowledgeable with system implementation, cost management and analysis, this individual enjoys investigating, problem-solving and organising. With an engaging and upbeat approach, this person will add a positive dynamic to your team.

Desired salary \$65,000

Customer Service Superstar!

Permanent

Available almost immediately

A talented and motivated individual with five years of experience in customer services. She has outstanding analytical results that indicate that she has the ability to comprehend functions and procedures quickly. This candidate is excited about the opportunity to implement and learn something new in her next role. She has a certificate in Business, with sound knowledge of MYOB and Xero.

Desired salary \$45,000

To find out more about any of these outstanding candidates, and other fantastic people we have registered with us who are seeking opportunities, please contact Leanne Wallace:

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If you would like any further market updates, salary information or a general discussion around what the business and recruitment landscape looks like right now, I would love to hear from you.

Best regards,

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